

TABLE OF CONTENTS

TITLE PAGE	Page
APPROVAL PAGE	i
CERTIVICATION PAGE OF BOARD OF EXAMINERS	ii
STATEMENT OF ORIGINALITY	iii
ACKNOWLEDGMENTS	iv
ABSTRACT	vii
ABSTRAK	viii
TABLE OF CONTENTS	ix
LIST OF TABLES	xii
LIST OF FIGURE	xiii
LIST OF APPENDICES	xiv
CHAPTER I INTRODUCTION	
A. Background	1
B. Problem Formulation	2
C. The objective of the research	3
D. Significances of the research	3
E. Scope of the research	3
F. Definition of terms	4
CHAPTER II REVIEW OF RELATED LITERATURE	
A. Review of related studies	5
B. Review of related theories	7

1. Pragmatic	7
2. Politeness	7
2.1 Positive Politeness	8
Strategy 1 Notice, attend to hearer (his interest, wants, needs, goods)	8
Strategy 2 Exaggerate (interest, approval, sympathy with hearer)	8
Strategy 3 Intensify interest to the hearer	9
Strategy 4 Use in-group identity markers	9
Strategy 5 Seek agreement	9
Strategy 6 Avoid disagreement	10
Strategy 7 Presuppose / rise / assert common ground	11
Strategy 8 Joke	13
Strategy 9 Assert or presuppose speaker's knowledge and concern for the hearer's wants.	13
Strategy 10 Offer, promise	13
Strategy 11 Be optimist	14
Strategy 12 Include both the speaker and the hearer in the activity	14
Strategy 13 Give (or ask for) reasons	14
Strategy 14 Assume or assert reciprocity	15
Strategy 15 Give gifts to the hearer goods, sympathy, understanding, cooperation	15
3. Teaching and Learning Process	15
C. Thinking Framework	17

CHAPTER III RESEACRH METHODOLOGY

A. Type and Design of the Research	18
B. Location and Time of the Research	18
C. Source of data	19
D. Techniques of Collecting data	19
E. Techniques of data analysis	20

CHAPTER IV FINDINGS AND DISCUSSIONS

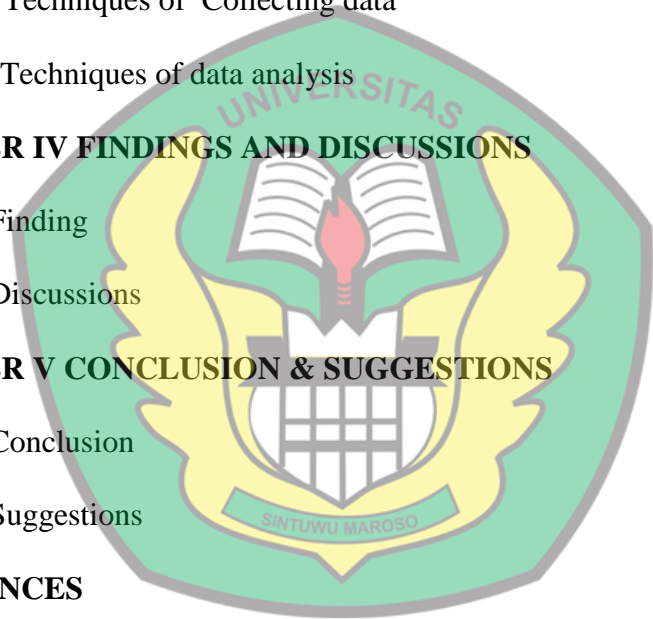
1.Finding	22
2.Discussions	51

CHAPTER V CONCLUSION & SUGGESTIONS

1.Conclusion	64
2.Suggestions	65

REFERENCES	66
-------------------	----

APPENDICES	67
-------------------	----



LIST OF TABLES

Table	Page
4.1 Result observation	22
4.2 Result interview teacher	49



LIST OF FIGURE

Figure	Page
2.1 Thinking Framework	17



LIST OF APPENDICES

Appendix	Page
1. Observation sheet meeting teacher and students	67
2. Interview Script for Teacher	73
3. Interview Script for Students 1	75
4. Interview Script for Students 2	77
5. Interview Script for Students 3	78
6. Interview Script for Students 4	79
7. Interview Script for Students 5	80
8. Documentation	84
9. Permission Letter for Research	85
10. Statement of Completing the Research	86